

BIOCHEM case study

A young Belgian SME looking for funding and partners

Ecotresures - short description of the SME

Ecotresures is a young Belgian SME, established in 2006 and located in the region of Flanders. The corporate mission is to extract the resources of Mother Nature in a prudent, sustainable and economical way. As feedstock for their processes, both primary and secondary raw materials from other processes/industries are considered. They want to become market leader, in a chosen niche, on both technological and qualitative terms. Ecotresures has activities in drying, pressing extractions and design, and produces quality vegetable oils, fibers and solids, and extracts.

The business

Ecotresures is constantly looking for innovation funding and for partners to develop together new innovative processes and products.

What is it that BIOCHEM did for them?

The company was approached by Essenscia on the basis of their activities and profile. They had recently joined Essenscia as a member. In the framework of the BIOCHEM project, an initial meeting was organized between the Essenscia BIOCHEM advisor and the CEO of Ecotresures. During this meeting, a BIOCHEM Opportunity Assessment was done. On the basis of the results of this assessment, the BIOCHEM advisor

developed an Individual Development Plan. In the following months, Essenscia supported Ecotreasures in:

- Registering to the BIOCHEM partnering platform
- Regulation issues on bio-based products (questions on REACH)
- Public funding by means of
 - A second visit together with the specialized BIOCHEM partner, PNO Consultants
 - Extra information provided by PNO Consultants on relevant European calls (based on information Ecotreasures provided) and on possible partners and coordinators of FP7 projects.

What is the outcome?

Thanks to the support of the BIOCHEM advisors, Ecotreasures could come into contact with different project consortia under formation for European calls, and learned to know some new ways to find themselves partners in the future (SusChem brokerage event, BIOCHEM partnering platform, Flemish networks in the area like CINBIOS and FISCH).

Company contact details

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