

BIOCHEM case study

Aid to find the right industry partner, to help achieve the necessary EU approval in order to create commercial products.

Short description of the SME

A Danish company has developed an innovative solution to replace toxic and dangerous heavy metals from ship paint.

Using an enzyme technology, the company is able to reduce or substitute the heavy metal components from ship paint, while still having the desired qualities needed in ship paint, such as reducing algae growth on the ship bottoms.

The business

In order to the solution into a commercial product, the company needs to have the enzyme approved by the European biocide directive. This is a lengthy and costly process, especially for a SME with limited resources.

The company needed help to successfully be able to get though the approval process.

What is it that **BIOCHEM** did for them?

The BIOCHEM project team held a series of meetings with the company, and:

- Helped negotiate deal with large component manufacturer.
- Made market research to give a market overview

What is the outcome?

A deal has been made with a large component manufacturer, which will help in the approval process and buy the technology after the approval is achieved.