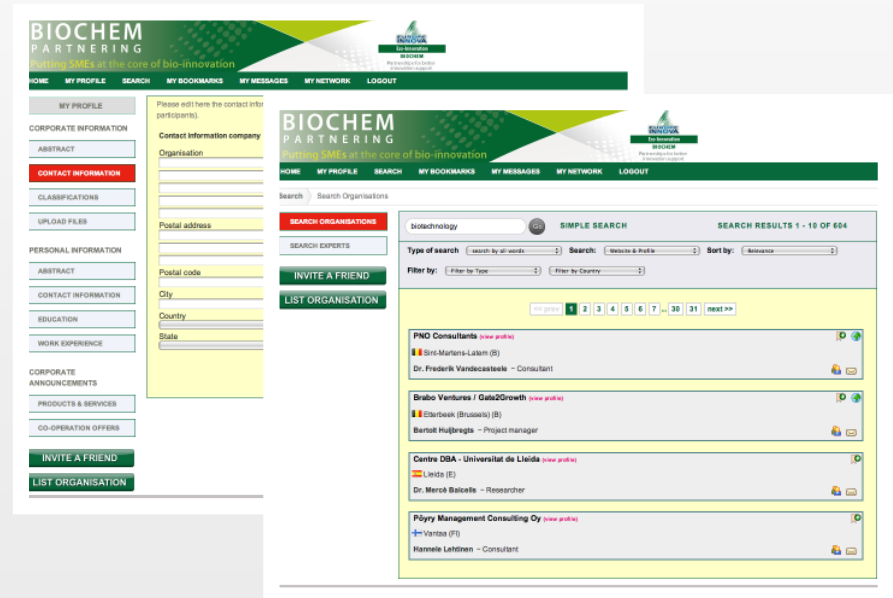


# BIOCHEM Partnering Platform

## The European Online Partnering and Innovation Resources System



The image displays two screenshots of the BIOCHEM Partnering Platform. The left screenshot shows a user profile page with sections for 'MY PROFILE', 'CORPORATE INFORMATION', 'PERSONAL INFORMATION', and 'CORPORATE ANNOUNCEMENTS'. The right screenshot shows a search results page for 'Dotechnology' with a list of organizations including PNO Consultants, Dr. Frederik Vandecasteele, Drabo Ventures / Galo2Growth, Centre DBA - Universitat de Lleida, and Pöyry Management Consulting Oy.

06 October 2011  
Milano

# BIOCHEM Partnering Platform

- **Innovation & business partnering system** for the European bio-based Products community
- **Online services** to build and enlarge your personal network of contacts within the bio-based products community
- **Search engine** based on 3,600 SMEs, industry organisations, universities and research facilities from all over Europe for identifying cooperation and business partners

## Key features

- Promote your organisation and its assets by a detailed **partnering profile**
- **Search** business prospects and networking partners and **bookmark** your favourites
- Use the **mailbox** to contact other members and build up your **network** within the BIOCHEM Community
- **Arrange** personal one-to-one meetings
- Publish your **offers & requests** regarding your overall innovation strategy

# Partnering profile

## ● Corporate Profile

- **Abstract:** corporate overview, mission statement and strategy, logo, company informations
- **Contact:** contact details of your organisation
- **Classifications:** industrial and scientific classification
- **Upload files**

## ● Personal Profile

- **Expertise & Know-How**
- **Contact:** personal contact details (home & office)
- **Education & Training, Work Experience**

# Search and bookmark results

- **The BIOCHEM Search Engine offers access to a wide range of information by combining**
  - Profiles and product files, offers & requests from participants.
  - Web hits from hand selected (external) websites
  
- **Bookmarking of organizations/experts/offers&requests found during database searches**
  - Building subsets and mixes of your search result of found experts and organisations.
  - The bookmarked groups can searched again (nested search)

# Mailbox

## ● Mailbox for communication with registered members in the BIOCHEM partnering platform

- **Write Message:** Created messages will be send directly to the email account of the recipients
- **Inbox:** Archive of received messages from other experts.
- **Sent:** Archive of sent messages.
- **Trash:** Archive of the messages going to trash.
- **Upload files:** Archive of files to be attached to mailings.

# Networking

## ● **Personal network management tool for hand-selected experts**

- Building networks of experts and organisations, which are identified during searches
- Personal invitations to join a network can be accepted or declined.
- The management tools helps to organise the network:
  - Lists of Organisations and Experts in the personal network
  - Monitoring of incoming, pending (not responded), and declined invitations

# One-to-one meetings

## ● Personalised management tool to create private agendas of one-to-one meetings

- Invitation of other participants via personal messages
- Scheduling of meetings in regard to availability and conference program
- On-site assistance by partnering team and range of interactive alert services (SMS, email)



# Offers & Requests

- **Detailed description of co-operation offers/requests incl. R&D projects, licensing opportunities and more**
  - **General Networking aims:** Definition of offers & requests
  - **Edit offers:** List of descriptions and status of your current co-operation offers
  - **Edit requests:** List of descriptions and status of your current co-operation requests
  - **Guidelines:** (available soon)
  - **Alerts:** on both offers and requests

# Easy Partnering – step by step

## ● **Registration & Profile Generation Process**

1. Register for the Partnering System
2. Complete your profile (company/personal)
3. Publicise your offers and requests

## ● **Requests for meetings & effective scheduling**

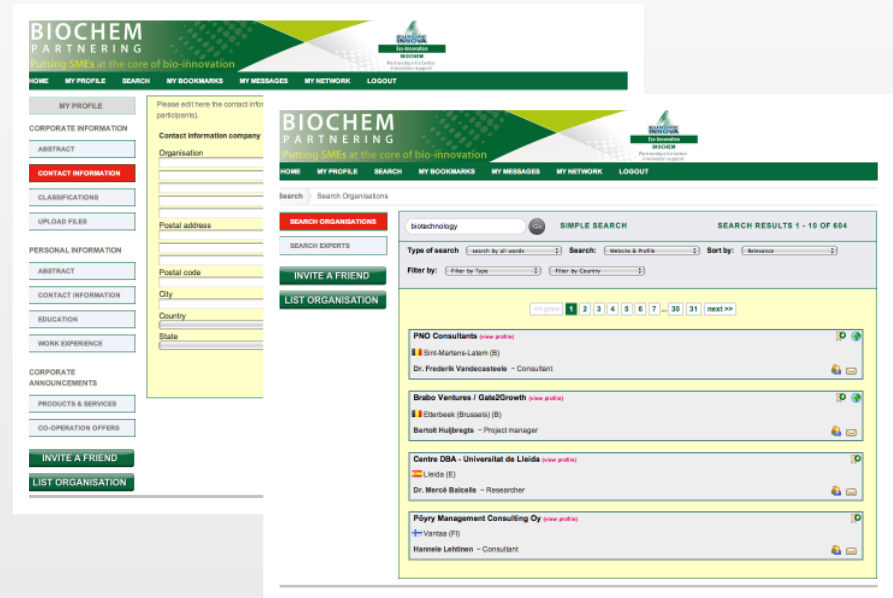
4. Specify your available time slots for face-to-face meetings
5. Invite interesting business partners to meet you
6. Receive others partnering requests by SMS/email

## ● **Agenda & face-to-face meetings**

7. Print your personal agenda
8. Stick to your schedule

# BIOCHEM Partnering Platform

<http://www.biochem-project.eu>



The image displays two screenshots of the BIOCHEM Partnering Platform. The left screenshot shows the user profile page, which includes sections for 'MY PROFILE', 'CORPORATE INFORMATION', 'PERSONAL INFORMATION', and 'CORPORATE ANNOUNCEMENTS'. The right screenshot shows the search results page, featuring a search bar, filters, and a list of search results for 'Dotechnology'. The search results include:

- PNQ Consultants** (view profile) - Dr. Frederik Vandecasteele - Consultant
- Brabo Ventures / Gato2Growth** (view profile) - Bertold Hülbigts - Project manager
- Centre DBA - Universitat de Lleida** (view profile) - Dr. Mercè Balcells - Researcher
- Pöyry Management Consulting Oy** (view profile) - Hannele Lehtinen - Consultant